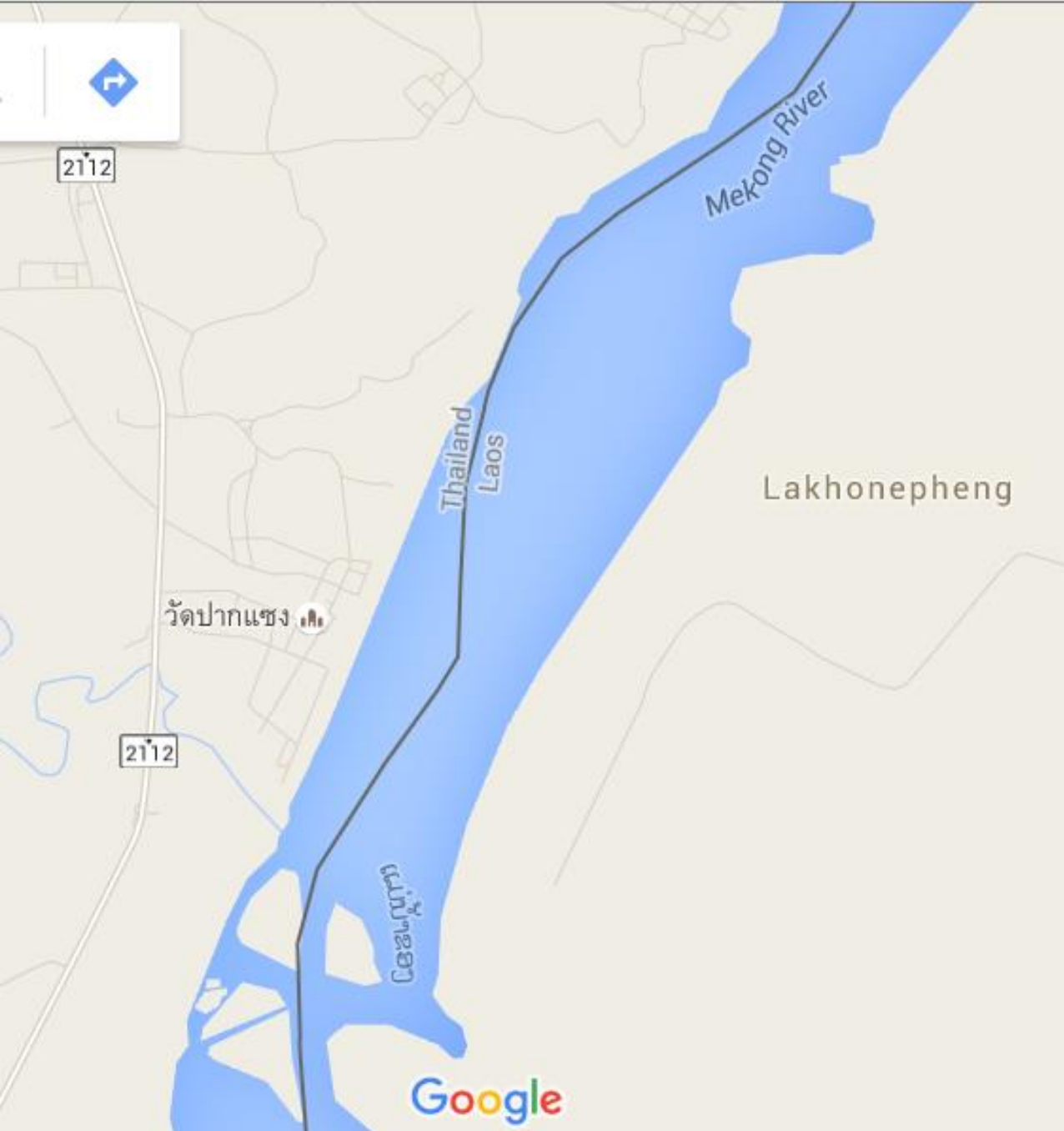




**Great Tourism Development Project along 70 km of Mekong
Riverside!**

**Estimated average revenue after 3 years in operation of approx.
3-5 billion kip per year.**

Lao PDR
Salavan Province
Lakhonepheng District



Project details

Lakhonepheng is a district in the Salavan Province. Covering an area of 1,343 km², it shares a 70-km border with Thailand to the west. There are nearly 8,700 households living in 77 villages in the district. The majority of Lakhonepheng people practice agriculture and farming.

As a border district, Lakhonepheng welcomes visitors and business travelers, domestic and foreign, on a daily basis. On average, 2,000 guests visit the district per year, yielding roughly 1 billion kip of annual revenue.

Blessed with beautiful landscapes, the Lakhonepheng government has chosen to make ecotourism one of its focused economic sectors. It is calling for an investor(s), domestic and or foreign, to develop an ecotourism complex along the Mekong river overlooking Ubolrajathani of Thailand.

Among many popular tourist destinations within the proposed territories, Tham Phouang Mountain can be open to visitors year-round. During the wet season, water fills up the Mekong's riverbanks, allowing sightseeing on boats to be more convenient. When the dry season arrives, the water goes down dramatically, revealing several beautiful islands.

The investor(s) is expected to build hotels, restaurants and water-related tourist attractions. Projected visitors are local residents, people from neighboring cities and provinces as well as international tourists, mainly from Thailand, China, Vietnam and European countries. The tourist season starts in November and lasts until May.

Project duration: 30 years.

Project details (continued)

Local services: The site is approximately 5 km from Lakhonepheng Municipality, Lakhonepheng Hospital, and the district's market. It is about 20 km from the province's border with Savannakhet. It has access to electricity, water supply, and sewers, as well as landline, mobile phone and internet services.

Local construction supplies: The developer(s) may utilize available local construction materials such as sand and gravel, cement, bricks, clay blocks, roof tiles, zinc sheets, wooden boards and beams, and steel bars. Some electronic appliances can also be found locally.

Construction machineries: The investor(s) may find 10-wheelers, excavators, cranes, bulldozers and other hydraulic machines needed for construction in the district.

Local Produce: Beef, buffalo, goat, pork, chicken, duck, fish as well as fresh vegetable and fruits can be found locally.

Labor: Lakhonepheng District has a total population of approximately 147,500 with 45% in the workforce. Local daily wages range from 40,000 kip to 50,000 kip per person.



Income/Incentives & Minimum Requirements

Income generating opportunities from:

- Accommodation;
- Restaurant and entertainment;
- River cruises;
- Other water-related activities; and
- Gift and souvenir shops.

Incentives

- Import Tax Exemption for materials and equipment necessary for the project operation, which are not available domestically; and

Support from the Government

- Shorten project application process;
- Provide consultation in every step of the project application process; and
- Facilitate access to other public services.

Minimum Requirements

- Memorandum of Understanding (MOU);
- Feasibility studies and business development plan;
- An Initial Environmental Examination (IEE) or an Environmental and Social Impact Assessment (ESIA). The IEE or ESIA will involve the public and seek to mitigate all negative impacts while maximizing benefits;
- State land concession agreement;
- State land lease agreement;
- Any business operation licenses and agreements required by concerned government authorities;
- Capital of 1,500,000 USD;
- Must have a 'buy local' policy;
- Must provide business opportunities for local community and promote the livelihood of local villagers;
- Must give priority to locals in the job recruitment process; and
- Must contribute to the community development fund.



Contact:

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