

Establish a cassava processing business only 10 km from the Lao-Vietnamese border.



Lao PDR
Salavan Province
Samoui District

Projected revenue once in operation of approx. US\$290,000 per year.

Lao PDR, Salavan Province. Call Now: +856-034 211028



Project details

Covering a land area of 500 km², Samoui District borders Vietnam to the east. To maximize this geological advantage, Salavan Province designates territories along the border as its special economic zones.

The hard-working people of Salavan are blessed with fertile, volcanic soil. Though better known to the world for their Arabica coffee, a large percentage of Salavan farmers grow other crops and plants. The Samoui people, in particular, are more involved in cassava cultivation. About 10,000 tons of Samoui's raw cassava roots are exported to Vietnam every year.

The Department for Investment Promotion is pleased to invite a private investor(s), foreign and or domestic, to establish a comprehensive cassava processing business in the Pan Tay Village in the Samoui District. An approximately 50 hectares piece of flat land, accessible by road year-round, has been allocated for the project. It is surrounded by villagers' cassava plantations, a total area of nearly 1,000 hectares.

While the investor(s) is expected to build a cassava processing plant and cultivate cassava on the allocated land, he or she is also expected to use an out-growing business scheme to promote cassava cultivation among Samoui villagers.

Project duration: 30 years.



Project details (continued)

Local services: The site is within 5 km from Samoui Municipality, hospital, bus terminal and a paved road. It is approximately 10 km from the Lao-Vietnam border checkpoint. It has access to electricity, water supply, and sewers, as well as landline, mobile and internet services.

Local construction supplies: The developer(s) may utilize available local construction materials such as sand and gravel, cement, bricks, clay blocks, roof tiles, zinc sheets, wooden boards and beams, and steel bars. Some electronic appliances can also be found locally.**Construction machinery:** 10-wheelers, excavators, bulldozers and other hydraulic machines needed for construction can be found locally.

Local Produce: Beef, buffalo, goat, pork, chicken, duck, and fish as well as fresh vegetable and fruits can be found locally.

Labor: The Samoui District has a total population of approximately 16,500 people with the working youth accounting for 45% of the population. Local daily wages range from 40,000 kip to 50,000 kip per person.



Income/Incentives & Minimum Requirements

Income generating opportunities from:

- Selling cassava products to domestic and export markets .

Incentives

- 6 years Profit Tax holidays; and
- Import Tax Exemption for materials and equipment necessary for the project operation, which are not available domestically.

Support from the Government

- Shorten project application process;
- Provide consultation in every step of the project application process; and
- Facilitate accessing other public services.

Minimum Requirements

- Memorandum of Understanding (MOU);
- Feasibility studies and business development plan;
- An Initial Environmental Examination (IEE) or an Environmental and Social Impact Assessment (ESIA). The IEE or ESIA will involve the public and seek to mitigate all negative impacts while maximizing benefits;
- State land concession agreement;
- State land lease agreement;
- Any business operation licenses and agreements required by concerned government authorities;
- Capital of 5,000,000 USD;
- Must have a 'buy local' policy;
- Must provide business opportunities for local community and promote the livelihood of local villagers;
- Must give priority to locals in the job recruitment process; and
- Must contribute to the community development fund.

Contact:

Investment Promotion Sector,
Department of Planning and Investment,
Salavan Province
Tel & Fax: +856-034 211028



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