

## Bamboo Forest Concession Project

**Low Risk Investment that Yields High Returns!**

**Lao PDR  
Phongsaly Province  
Samphan District**

**Estimated revenue after 3 years in operation of approx. US\$ 395,000 per year.**





### Project details

Like many large cities of Phongsaly Province, Samphan District stretches along Nam Ou riverbanks. It is roughly halfway between Boun Neua and Muang Khua, and not very far from Dien Bien Phu in Vietnam. The majority of its residents practice rice cultivation, crop plantation, animal husbandry, and collect non-timber forest products.

Phongsaly investment promotion authority is delighted to invite a developer(s) to run a sustainable bamboo forest concession project in Samphan District. The proposed site is located in Phou Xai Village. It has a total land area of nearly 440 hectares, about 80% of which is covered with bamboo. The other 20% of the land consists of abandoned, slashed-and-burnt plantations and some immature woodlands. The company may use these patches of the forest to grow bamboo.

The company is expected to utilize available bamboo for its paper mill and or a furniture factory. It is also required to give priority to local residents in the job recruitment process.

**Project duration:** 30 years.





### Project details (continued)

**Form of investment:** A private, domestic and or foreign, business.

**Local services:** The site has access to sewers, as well as landline and internet services.

**Local construction supplies:** The developer(s) may utilize available local construction materials such as sand and gravel, cement, roof tiles, zinc sheets, wooden boards and beams, and steel bars. Some electronic appliances can also be found locally.

**Construction heavy machinery:** Bulldozers are available locally.

**Local Produce:** The investor(s) may find beef, buffalo, goat, pork, chicken, duck, and fish as well as fresh vegetable and fruits in local markets.

**Labor:** Samphan District has a total population of approximately 24,300 people with the workforce accounting for 27% of the population.

## Income/Incentives & Minimum Requirements

### Income generating opportunities from:

- Selling bamboo products such as paper, furniture, shoots, and others in domestic markets and export.

### Incentives

- Export tax exemption;
- 10 years profit tax holidays; and
- Import Tax Exemption for equipment and machinery necessary for the project operation, which are not available domestically.

### Support from the Government

- Shorten project application process;
- Simplify taxation process;
- Provide consultation in every step of the project application process; and
- Facilitate access to other public services.

### Minimum Requirements

- Memorandum of Understanding (MOU);
- Feasibility studies and business development plan;
- If 20-400 ha of land contain crops, and Initial Environmental Examination (IEE) will be required. If the cultivated area is more than 400 ha, an Environmental and Social Impact Assessment (ESIA) must be undertaken. These processes involve the public and seek mitigate negative impacts while maximizing benefits.
- State land concession agreement;
- Any business operation licenses and agreements required by concerned government authorities;
- Capital of US\$445,000;
- Must have a 'buy local' policy;
- Must provide business opportunities for local community;
- Must give priority to locals in the job recruitment process; and
- Must contribute to the community development fund.





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