

Seeking a developer(s) to turn a 68-hectare land area into an ecotourism destination!

Estimated annual revenue after 3 years in operation of approx. US\$10,000.

Lao PDR
Houaphanh Province
Sam Neua District



Project Details

Houaphanh is one of the most diverse provinces of Laos. Its main ethnic groups are: Tai Khao, Tai Daeng, Tai Meuay, Tai Neua, Phu Noi, Hmong, and Khmu. Traveling from Sam Neua to Viengkay, tourists can see ethnic villagers selling their produce, handicraft items and bamboo furniture on roadsides. During the Hmong New Year, thousands of ethnic youngsters congregate for days to celebrate. They play pov pob (a game of ball tossing), topspin, and sepak takraw (rattan ball kicking).

The government of Sam Neua District is seeking a developer(s) to turn 68 hectares of protected land surrounding a big lake in Houa Khang Village into an ethnic culture park and ecotourism destination. The proposed site is ideal for this type of business. Its dense forest is filled with a variety of large trees and beautiful waterfalls that plunge over tall cliffs. Their sounds can be heard from afar. Standing on some scenic viewpoints, tourists will be able to see as far as Nong Khang Airport and many other landmarks. There are enough clear land areas to build indoor and outdoor sport facilities and other buildings.

The project should be in a form of land concession for the duration of 50 years.

Project details (continued)

In the park, the developer(s) is expected to build common-looking houses of each ethnic group, an exhibition hall, bungalows, restaurants, sport arenas, sightseeing paths, woods hiking trails, and scenic lookouts

Local services: The site is easily accessible by road. Electricity and water are available. It is located 2 km from Route 6 and Houakhang Village, within 10 km from Sam Neua Municipality, Nathong Airport, a hospital, and a bank.

Local construction supplies: The developer(s) may utilize available local construction materials such as boulder stone, crushed stone and lumbers to support construction buildings while concrete is drying.

Local Produce: Beef, buffalo, goat, pork, chicken, duck, and fish as well as seasonal fresh vegetable and fruits are easily accessible.

Labor: The company may use the plentiful local laborers.





Income generating opportunities from:

- Park entrance fees;
- Tour guide fees;
- Sport event attendance fees;
- Accommodation fees;
- Event hosting fees;
- Sell of food and beverages; and
- Souvenirs

Incentives

- 3 years tax holidays;
- Import Tax Exemption for materials and equipment necessary for the project operation, which are not available domestically;
- Other incentives as stated in Chapter IV, Section 1 of the Investment Promotion Law No. 02/NA, dated the 8th of July, 2009.

Support from the Government

- Shorten the project application process;
- Provide consultation in every step of the project application process;
- Facilitate access to other public services Project support from all concerned agencies; and
- Grant state land lease holidays.

Minimum Requirements

- Memorandum of Understanding (MOU);
- Feasibility studies and business development plan;
- Project construction design;
- An Environmental and Social Impact Assessment (ESIA) or Initial Environmental Examination (IEE) with Environmental and Social Management and Monitoring Plan (ESMMP) that involves the public to determine potential impacts and seeks to mitigate negative impacts while maximizing benefits;
- State land concession agreement (based on the President Decree No. 02/P, dated the 18th of November, 2009);
- Any business operation licenses and agreements required by concerned government authorities;
- Capital of 1,500,000 USD;
- Must have a 'buy local' policy;
- Must provide business opportunities for local community;
- Must give priority to locals in the job recruitment process; and
- Must contribute to the community development fund.

Contact:

Investment Promotion Sector,
Department of Planning and Investment,
Houaphanh Province
Tel & Fax: : +856-064 312065, 856-064 312443



Disclaimer:

The information in this document (including but not limited to, photographs, descriptions, tables, projections and prices) are for guidance only. While every effort has been made to offer current and reasonable estimates, errors can occur. The investment promotion department of the Ministry of Planning and Investment makes no warranties or representations as to the accuracy, correctness, reliability or otherwise with respect to such information, and assumes no liability or responsibility for any errors or omissions in the content contained in this document. Within this document you may find links or references to third party material and third party web sites. The IPD accepts no liability in respect of the contents of such material or sites. The IPD should not be taken to be endorsing, publishing, permitting or authorizing such materials or sites. The IPD may revise the information and resources contained in this document from time to time and reserves the right to make such changes without any obligation to notify past, current or prospective visitors to this document.

The content relating to the potential performance of an investment is not necessarily a guide to its performance in the future. The value of investments or income from them may go down as well as up. Prices quoted were based on US dollars when the document was created.

The information contained in this document should not be construed as financial, tax, legal or any other professional advice or service. You are advised to consult a financial and/or legal professional advisor from suitably regulated sources.

Except where noted otherwise, all material in this document is the property of IPD with all rights reserved. Without the prior written consent of IPD, no permission is granted to copy, modify, post or frame any text, graphics, or logos.